

## Accidents Help to Train Auto Racers

"Accidents, instead of taking the nerve of racing drivers, are rather the test fires which prove their true mettle," says Joe Matson, the famous pilot of Chalmers racing cars. "The really great drivers of today are the men who have been through the worst kinds of accidents. This is not merely a theory of mine; I can back it by actual instances. And if my personal experience counts, I can back my argument with that too.

"Take Joe Tracey, for example. He's always good for a speed record of some kind and he has been battered in scores of accidents. And Herb Lytle, who will drive an American at Indianapolis this year; he is just as nery today as he ever was, and that after having his skull almost crushed. Lee Lorimer has been in some of the nastiest mixups imaginable, and he is one of the gamest boys who ever piloted a Chalmers car. Ralph De Palma has been in some terrible smashes. Chevrolet has been through the mill. Hemery, Burman, Robertson, Fournier and Grant are a few others who have flirted with death, as the magazines say, and still have the nerve which makes great racing drivers. I have been battered so that my best friend wouldn't know me; in fact, I was more dead than alive after my spill at Minneapolis, but I have just as much confidence now as I ever had.

"I tell you, the real driver of racing cars accepts accidents as a part of the game. They are risks which every man must take; being a leading character in a few doesn't take a man's nerve, it only adds to his knowledge of his profession. The fellows who lose their nerve after a serious accidents do not last long at the game. Success leaves them and they soon get into some other line."

## FOREIGN PURCHASERS LIKE AMERICAN-BUILT MOTORCAR

Export Business Reaches Huge Proportions and Cadillac Company Proves One Leader.

That the tendency of the great mass of motor car buyers in Europe is more and more toward American built cars is shown by the enormous volume of export business recorded in the industry. Indeed, American

the hardware dealers of the state at their convention which was held at Tomlinson Hall.

Several International cars were placed at the service of the visiting dealers in transferring them from the convention hall to the

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