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There was something refreshing and breezy | man must know not only his own car per | gotiating about the indifferent way some men talked about money at the auto show last night.

It reminded one of the famous World's Fair speech of D. R. Franc in which he spoke

paltry millions.

of the exposition having cost "only a few "Only eighteen-fifty," said a dapper salesman, and the visitor looked approvingly at the touring car, meanwhile thinking of the yellow-backed \$20 bill which he drew in his

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pay envelope a few nights previous. It is a great accomplishment to be able to speak of sums of money in that familiar off-hand etween Yussiff manner. It ought to get the dealers money and reports show that it does. The dealers Ionday

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Women continue to make their presence felt at the garages. It is a common sight

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' Salesmen say that women mani-

This is a sixty-mile-an-hour car and is credited with being one of the leaders of the season. Frank Westcott, publicity man for the Motor Speedway Company, is kept busy tell-

I meet inutes ing visitors concerning the proposed track, Many visitors are taking trips to the track: Work is progressing as anticipated. It will be done on schedule time. ch for go on Frank Willis, B. W. Twyman and D. D. Aldrick will be in the Glidden tour. They will drive E-M-F cars. URG.

A. P. Warner is visiting the show. He is Party here in the interests of his speed indicator. A large sample has been seen on the streets for several days. This sample is 9 feet BURG high and pedestrians on the sidewalk can read the rate of the speed the machine is ireless erated traveling.

in she ening. J. O. Addison, Knightstown representative of the Moline car and rapid truck, drove one party of the latter from his home to Indianapolis Alden yesterday and will remain during the show. sea-Mr. Addison says: "The interest, the enartake thusiasm that the farmers are manifesting after-

The Indiana Automobile Company is urging every visitor to consider the need of tire gauges. Manager Elston said that 80 per cent of tire troubles comes from not cizure having tires sufficiently inflated.

this year in automobiling is surprising."

fectly, but every other one. "The day has a total passed when dealers take orders; they must barring sell them now," he said." trouble Thirty agents from the local headquarters of the Buick Company were at the show yesterday. They had customers with them, showing the cars on exhibition Several sales were made.

The first car load of Ford roadsters shipped from the factory were received yesterday by Cecil Gibson. Frank Hillis of Mooresville, Lockridge Ashby of Roachdale and Charles Foulther of Roachdale, all agents, drove in to be at the Gibson garage during the show. The Indiana Carriage and Automobile

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Seven cars were sold yesterday. W. Duke of Rushville purchased a Jackson machine. that po opening H. F. Crim is exhibiting a patent "joy rider stopper." This is a device which locks the steering column. It is similar to a handouff. It is exhibited at the Fisher garage.

C. E. Gambill of the local branch of the Nordyke-Marmon Company, who favors the individual show, is laying especial stress on the excellent brakes his cars have. He said a single Marmon has 854 inches of brakes inclosed in steel casings.

The Hearsey-Willis Company delivered large White Steamer, one of the beautiful new models, to Frank G. Kamps yesterday, and the same is attracting considerable attention owing to the new design and style of this car.

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the interest that has been taken in the local ing every visitor to consider the need of tire gauges. Manager Elston said that 80 openings in Indianapolis he stated that this was one of the best and most interesting per cent of tire troubles comes from not exhibits that had come to his knowledge selzure having tires sufficiently inflated. this season. W. D. Ryan, Western agent for the Thomas caps, visited all of the garages yes-Five men from Connersville drove here yesterday and visited the Gibson garage. They purchased Rec care. vidson. terday. He seld that he thought the show uesday is fine, but that he saw no reason why In-Penr dianapolis next year could not give as good a one 'as the world ever saw." He thinks well of this city as an auto center. y fear Word has been received from Boston by Carl Fisher that the four-cylinder Maxwell irt afs suf-At the Indiana garage he gave a short automobile with which it is attempted to lower the world's nonstop record by netalk on salesmanship. He said that a sales-

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n must know not only his own car per gotiating 10,000 miles; has so far traveled ly, but every other one. "The day has a total distance of 1,750 miles. The motor a total distance of 1,750 miles. The motor of the car is still running smoothly, and, barring accidents, the drivers expect no trouble in setting a new world's mark for continuous running.

> W. E. Metzer of the E.M.F Company of Detroit is a visitor at the Willis-Holcomb garage.

> A vacuum housecleaner mounted on a oneton rapid truck is attracting considerable attention from show visitors. son of Knightstown is the inventor.

Haynes-Freeman garage, Mr. Charles Elyea of Atlanta, Ca., was a visitor at the Hearsey-Willis garage yester-

H. E. Elmer of Kokomo is a visitor at the

day as a guest of Mr. Willis. Mr. Elyea made a special trip to Indianapolis to investigate the idea of local openings for the automobile dealers in Atlanta, the dealers at that point recognizing the value of such openings, as it shows the enthusiasm that the country is giving to the automobile, and he favored such an opening in preference to the local shows.

Among the local buyers of automobiles during the show are Fred B. Smith and George Mull. Mr. Smith purchased a Marmon "Thirty-two" Suburban; Mr. Mull a Marmon "Thirty-two" roadster. Probably very few of the many people who have seen the Marmon oiling system, so

ls to illustrate such a subject, and that the Marmon exhibit, in this feature, cidedly unique.

The Marmon people have taken the crank case of their engine, removed the pistons and cylinders and fitted panes of glass in the top where the cylinders should be. Inside, the crank shaft is seen revolving, with oil spurting out of drilled holes at every point where a bearing belongs. Separate

plainly demonstrated at the new Marmon

salesroom this week, realize how difficult it

piston parts are also exhibited, showing oil arteries running through them "to" lubricate the piston-pin bearings, one of the many distinctive features of the Marmon system. The olling exhibit, is equipped with hand cranks which turn the crank shaft and work the small oil pump, precisely as the engine would when running. The device shows very clearly that every engine bearing is constantly immersed in oil, flowing under uniform pressure. It is not unusual for a Marmon to travel 800 miles on one gallon of lubricating oil. Another attractive feature of this oiling

system is that it prevents what is commonly called the smoke nuisance," against which many foreign and American cities have passed laws. It is impossible for a Marrion to leave a trail of smoke behind it when once its oiling system is properly adjusted. It is perhaps not generally known in Indianapolis that this Marmon oiling system has been the inspiration of most of the recent pressure systems in the foreign cars. The system has been in use on Marmon cars

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bile Club. May 19 to 22-Spri the Quaker City phia, to Pittsburg May 20-Internation from Berlin, und German Aero Club

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Automobile Club o May 31—Annual h Giant's Despair M pices of the Wilko June 1 to 14—Barco direction of Autom June 5 Grand priz national champions starting from Indi auspices of the Ac

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The Nordyko & Marmon Company is now making deliveries of its 1909 models. Marmon "Thirty-twos" were delivered this week to the following Indianapolis people: J. R. Barrett, touring car; George Van Camp, suburban; William Haueisen, touring car; Dr. H. R. Allen, coupe.

The Premier Motor Manufacturing Com-pany recently entered into a contract with the Herreshoff Manufacturing Company for a number of Premier motors for marine purposes, to be installed in the high-class pleasure and speed crafts. These motors embody the characteristic features of the motor regularly installed in Premier six cylinder The Horreshoff Manufacturing Company has been great advocates of steam engines in connection with these crafts until up to a year-ago, when Mr. Herreshoff purchased a six cylinder Premier fitted with the Premier make and break ignition with its cushioning device such as characterizes all Premier motors. This company has done a great deal of experimenting with gas motors in consection with this work, but until the Fremier motor, with its low-tension ignition, was tried out in marine service; steam given the profesence The Premier Company has been advised that included in have formerly been fitted with motors which rack first among European manufacture the Herman half-the John B and Ka which have went world wide fathe on decount that appropriate there have most within the the second state of the second state of the second state of the second s

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Sept. 4 to 5—Mt. Ventest, under the au Automobile Club, Sept. 11 to 19—Flor

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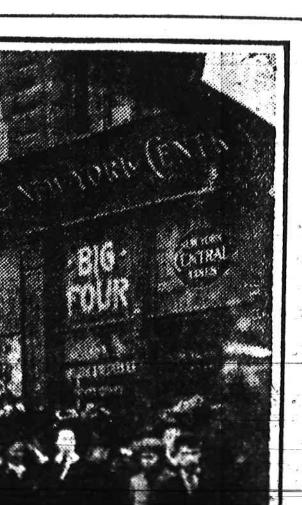
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The Herreshoff brothers—John B. and Nathan—represent that branch of the family which have won world-wide fame on account of the success they have met with in designing and building international cup defenders, having in each instance won the international cup against Sir Thomas Lipton, Dunraven and others representing foreign interests, as well as pleasure yachts. They are regarded as the first engineers of the world in this line of work. The Premier Company has also received a second order for a six cylinder touring car for John B.

TO DEBATE "PROHIBITION."

Herreshoff's personal use.

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