

...seeing in automobiles has become
...ar in this city. On many occasions
...e parties are desirous of securing
...ines for this purpose, and the Capl-
...utomobile Company decided to bring
...passenger Reo bus to this city for
...such service. The machine was
...n here last Wednesday night from
...ng, Mich., in 24 hours and 30 min-

RS FOR SALESMEN

N TO EQUIP DRUMMERS

veling Man With Ford Steals arch on Rival Competitors at Plainfield.

The question has been brought up
...g the wholesale dealers of the State
...ave traveling salesmen on the road
...ow soon it will be until they will
...to supply their "drummers" with
...obiles. The most recent example
...e practical use of the machine over
...accommodations at the disposal of
...alesmen was demonstrated this last
...at Plainfield, Ind.

certain salesman of this city, who is
...ling for a wholesale grocery concern,
...recently supplied with a Ford touring
...n order that he might cover his ter-
...in faster time and avoid delays
...result of poor train connections. In
...on to this a well-made machine in
...all town is still somewhat of an at-
...-ton, and a spin around the square
...makes sales.

e gentleman in question is making
...field, Clayton and Amo as his day's
...ule. He drove from this city to the
...r town in the morning and worked
...noon. While at the hotel he met a
...e of other traveling men who were
...ing the same general line of goods,
...e learned that one of these men was
...mulating making Clayton that aft-
...n, while the other expected to work

Jumps Into Ford.

...train did not leave for either of
...towns until 3 o'clock that after-

Learning this fact he jumped into
...ord, pulled on the high-speed clutch,
...was soon eating up the miles to
...on. He paid it a hurry-up visit
...hen went on to Amo, with the result
...he made a bunch of nice sales in

BREAKS 3 RECORDS

POPE-HARTFORD IS SPEEDY

Wallace, New Driver, Makes Sen- sational Time for Five, Ten and Twenty-Five Miles.

Word has reached here to the effect
that William Wallace, driving a Pope-
Hartford machine, which is locally
handled by the Indiana Automobile Com-
pany, has just broken three records on
the circular track at Portland, Ore. The
new records, to hang out on a shingle as
a guide to future seekers after speed,
were made in the five and twenty-five-
mile races.

The ten-mile event excited the greatest
enthusiasm of all the races in that Guy
Vaughn with his Stearns car was thought
to hold this event to the exclusion of
every one, the snatching of the record by
a comparatively new driver and a 25-30
horse-power Pope-Hartford touring car
set the crowd wild. While the twenty-
five-mile event was won in record time,
the sensation of exceedingly fast driving
was missed. The twenty-five miles were
driven in 29:09 4-5, while the ten miles
were covered in 10:56 3-5.

This season has witnessed the revival
of track racing by automobiles in a most
astonishing form, and daily reports show
that old records are being smashed and
new ones made with startling regularity.
In Portland, Ore., last week there was
witnessed by more than 15,000 people
some of the keenest motor racing in
history and new and splendid records
were hang in the automobile hall of fame
that to all appearances will serve for a
long time as stars to which future speed
maniacs may hitch their gasoline wagons
with perfect safety.

Barney Oldfield, the veteran circular
track racer of America, made three sen-
sational drives with his Green Dragon
and succeeded in covering three miles in
2:52, one mile in 32 seconds flat and one
mile with standing start in 52 3-5 seconds,
lowering the world's record for these
events in each instance more than 10
seconds.

KING VICTOR NO CHAUFFEUR.

Emanuel, While Great Motorist, Not Par-
ticularly Fond of Running Own Car.

ROME, July 6.—King Victor Emanuel III



WARM W STIMU

The arrival of warm w
have resulted in an increa
business all along the lin
local dealers the next few
to see records broken for
in automobile sales here.
weather induced many
cars. With the advent o
many will be soon going a
mer and will want cars f

Most of the buyers urg
livery of cars. While th
hardship on some of the
jority will be able to me
ment.

It is safe to say that m
be done between now an
July than in any similar p
tory of the industry in In

The local automobile c
kept busy during the pa
strating the respective me
chines. As is always the
many out-of-town people
on the Fourth, among th
many prospective buyers.

Impromptu trips by in
and private parties often
very best of all tests, an
case with regard to a r
by W. H. Marshall, pr
American Locomotive C
own 40 horse-power B
Marshall was taking h
Hartford to his summer
stable, Mass., which is
Cape Cod. His driver, I
ran the car light over the
twenty-five miles from
Hartford in five hours o
fore, and started in the
Hartford with seven in th
by way of Worcester to
to Fall River and Barns
the car back to Provid
This made a run of 293 r
and it was completed in
without stopping to ma
justment.

Next to the tire prob
of motor car economics
importantly than that of

...seeing in automobiles has become
...ar in this city. On many occasions
...e parties are desirous of securing
...ines for this purpose, and the Capl-
...utomobile Company decided to bring
...passenger Reo bus to this city for
...such service. The machine was
...n here last Wednesday night from
...ng, Mich., in 24 hours and 30 min-

RS FOR SALESMEN

N TO EQUIP DRUMMERS

veling Man With Ford Steals arch on Rival Competitors at Plainfield.

...e question has been brought up
...g the wholesale dealers of the State
...ave traveling salesmen on the road
...ow soon it will be until they will
...to supply their "drummers" with
...obiles. The most recent example
...e practical use of the machine over
...accommodations at the disposal of
...alesmen was demonstrated this last
...at Plainfield, Ind.

...ertain salesman of this city, who is
...ling for a wholesale grocery concern,
...recently supplied with a Ford touring
...n order that he might cover his ter-
...in faster time and avoid delays
...result of poor train connections. In
...ion to this a well-made machine in
...all town is still somewhat of an at-
...-ton, and a spin around the square
...makes sales.

...e gentleman in question is making
...field, Clayton and Amo as his day's
...ule. He drove from this city to the
...r town in the morning and worked
...noon. While at the hotel he met a
...e of other traveling men who were
...ing the same general line of goods,
...e learned that one of these men was
...mulating making Clayton that aft-
...n, while the other expected to work

Jumps Into Ford.

...e train did not leave for either of
...towns until 3 o'clock that after-

...Learning this fact he jumped into
...ord, pulled on the high-speed clutch.
...was soon eating up the miles to
...on. He paid it a hurry-up visit
...hen went on to Amo, with the result
...he made a bunch of nice sales in

BREAKS 3 RECORDS

POPE-HARTFORD IS SPEEDY

Wallace, New Driver, Makes Sen- sational Time for Five, Ten and Twenty-Five Miles.

Word has reached here to the effect
that William Wallace, driving a Pope-
Hartford machine, which is locally
handled by the Indiana Automobile Com-
pany, has just broken three records on
the circular track at Portland, Ore. The
new records, to hang out on a shingle as
a guide to future seekers after speed,
were made in the five and twenty-five-
mile races.

The ten-mile event excited the greatest
enthusiasm of all the races in that Guy
Vaughn with his Stearns car was thought
to hold this event to the exclusion of
every one, the snatching of the record by
a comparatively new driver and a 25-30
horse-power Pope-Hartford touring car
set the crowd wild. While the twenty-
five-mile event was won in record time,
the sensation of exceedingly fast driving
was missed. The twenty-five miles were
driven in 29:09 4-5, while the ten miles
were covered in 10:56 3-5.

This season has witnessed the revival
of track racing by automobiles in a most
astonishing form, and daily reports show
that old records are being smashed and
new ones made with startling regularity.
In Portland, Ore., last week there was
witnessed by more than 15,000 people
some of the keenest motor racing in
history and new and splendid records
were hang in the automobile hall of fame
that to all appearances will serve for a
long time as stars to which future speed
maniacs may hitch their gasoline wagons
with perfect safety.

Barney Oldfield, the veteran circular
track racer of America, made three sen-
sational drives with his Green Dragon
and succeeded in covering three miles in
2:52, one mile in 32 seconds flat and one
mile with standing start in 52 3-5 seconds,
lowering the world's record for these
events in each instance more than 10
seconds.

KING VICTOR NO CHAUFFEUR.

Emanuel, While Great Motorist, Not Par-
ticularly Fond of Running Own Car.

ROME, July 6.—King Victor Emanuel III



WARM W STIMU

The arrival of warm weather
have resulted in an increase in
business all along the line. The
local dealers the next few weeks
to see records broken for
in automobile sales here.
weather induced many
cars. With the advent of
many will be soon going a-
mer and will want cars for

Most of the buyers urge
livery of cars. While the
hardship on some of the
majority will be able to meet
ment.

It is safe to say that more
be done between now and
July than in any similar pe-
riod of the industry in In-

The local automobile
kept busy during the past
strating the respective me-
chines. As is always the
many out-of-town people
on the Fourth, among them
many prospective buyers.

Impromptu trips by in-
and private parties often
very best of all tests, and
case with regard to a run
by W. H. Marshall, presi-
American Locomotive Co.
own 40 horse-power Buick
Marshall was taking his
Hartford to his summer
stable, Mass., which is
Cape Cod. His driver, I
ran the car light over the
twenty-five miles from
Hartford in five hours or
fore, and started in the
Hartford with seven in the
by way of Worcester to
to Fall River and Barn-
the car back to Provid-
This made a run of 293 miles
and it was completed in
without stopping to make
justment.

Next to the tire prob-
of motor car economics
importantly than that of